



## Dan M. Hendrickson

### Partner

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Legal Assistant: Bryn Friedl x4002

### Practice Emphasis

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Business Law	Finance & Securities
Employment Law	Estate Planning & Probate
Healthcare	Mergers & Acquisitions
Venture Capital	Employment Agreements
Partnerships	Business Planning & Contract Law
Buy-Sell Agreement	
Business & Professional Entity Formation	
Business Sales & Succession Planning	

## About Dan

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As a practicing attorney for more than 30 years with a Masters in Business Administration, Dan's practice is focused on business law and assisting businesses throughout their life cycle with transactional and contractual matters, as well as helping business owners and individuals with their estate planning needs. Dan's goal is to provide practical advice to help his clients document business agreements, solve business and legal problems and, most importantly, stay out of the court room.

### Entity Formation and Proactive Dispute Minimization

Dan counsels new business clients on entity choice formation, associated tax ramifications, equity structuring, and how businesses can avoid many potential disputes through buy/sell, shareholder, and other agreements. He also assists companies in succession planning.

### Contracts, Employment, and Transactions

As businesses grow, Dan provides counsel on contractual matters such as employment agreements, confidentiality and non-compete agreements, invention and work for hire agreements, and distribution agreements. Dan assists business clients in mergers, acquisitions, and sale of companies and significant assets. He also has extensive experience with respect to venture capital financing, securities law, employment, and technology licensing, and routinely advises clients on these matters, as well as reviewing, preparing, and negotiating complex agreements.

### Estate Planning and Succession Planning

Dan helps individual clients prepare for the distribution of their estates. His estate planning practice is focused on helping clients determine the best method for asset distribution considering estate tax laws, administration costs, and other factors.

## Education

- > J.D., University of Washington, *with Honors*, 1983
- > M.B.A., University of Washington, finance and accounting, 1983
- > B.A. Economics, Whitman College, *magna cum laude*, 1979 (Phi Beta Kappa)

## Representative Matters

- > Physicians and Healthcare providers
- > Manufacturing
- > Distribution
- > Construction
- > Service Businesses
- > Software
- > Internet

## Admissions

- > Washington
- > United States District Court for the Western District of Washington

## Professional & Civic Involvement

- > Washington State Bar Association
- > King County Bar Association (Business, Health Law, Real Property, Probate and Trust Sections)
- > East King County Bar Association (Business, Health Law, Real Property, Probate and Trust Sections)
- > American Bar Association (Business and Health Law Sections)
- > Co-Class Representative for the development office of Whitman College and Member of 40<sup>th</sup> Reunion Committee – class of 1979

## Representative Transactions

- > Physicians and Healthcare providers
- > Manufacturing
- > Distribution
- > Construction
- > Service Businesses
- > Software
- > Internet

### **Recent Representative Transactions**

- > Represented private company in \$80 Million asset sale to public company
- > Represented private company shareholder in \$10 Million stock sale to public company
- > Represented private company shareholders in \$8 Million stock sale to public company
- > Represented numerous professional practices in succession planning, buy-ins, employment contracts, practice acquisitions, mergers and sales to hospitals or other larger entities
- > Represented start-up company in multi-million dollar Series A and B preferred stock investments by venture capital firm