



Donald S. Lam

Partner

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Practice Emphasis

Tax	Mergers & Acquisitions
Real Estate Law	Real Estate Acquisitions & Sales
Real Estate Leasing	Business Law
Business Planning	Commercial Transactions
Property Licensing	Technology & Intellectual

About Donald

Donald Lam's practice focuses on advising small privately held businesses and individuals in business formation, commercial transactions, merger and acquisitions and technology licensing matters. He speaks fluent Chinese (Cantonese).

Business and Mergers & Acquisitions Representation

Donald represents businesses in a wide range of matters, including business formation, subsidiary structure, dispute response and resolution, executive and deferred compensation agreements, equity grants, stock appreciation rights, and contract matters. He additionally assists clients through the preparation of shareholder and "buy-sell" agreements, LLC agreements, and shareholder/owner buy-outs.

Much of Donald's practice is devoted to mergers and acquisitions representation; typically in transactions ranging from several hundred thousand dollars to \$10 million or more. In these matters he represents clients from the letter of intent stage through transaction structure, due diligence, and agreement and schedule preparation.

Technology Licensing and Review

Donald represents clients in technology and intellectual property licensing, including matters involving software, patents, trademarks, and technology concerning business models. Much of his technology practice is focused on representing companies in connection with mergers and acquisitions and related due diligence.

Donald additionally provides advice and counsel concerning website privacy policies, and represents and advises franchisees and franchise buyers in connection with Uniform Franchise Offering Circular ("UFOC") review.

Education & Admissions

- > LL.M (tax), University of Washington, 2011
- > J.D., Willamette University, *cum laude*, 2006
- > Executive Editor, Willamette Law Review
- > B.S. and B.A., University of Washington, 2003
- > Washington
- > United States District Court for the Western District of Washington

Representative Matters

- > Mergers and Acquisitions
- > Business formation
- > Business planning
- > Technology and IP licensing
- > Employment benefit plans and 409A compliance

Publications & Presentations

- > Author, "New Employment Security Reporting Requirements," PRK Newsletter, 2007
- > Speaker, "Advising Clients on Entity Dissolution: Traps for the unwary in light of recent legislation and court decisions," East King County Bar Association, 2008

Professional & Civic Involvement

- > King County Bar Association
- > East King County Bar Association